## ESSENTIALS CUSTOMER TRAINING PRESENTS

### CU<sup>®</sup> OR LCA RISK SCORE OF 2.5 OR LESS\*

Score Drives Appropriate Level of Appraisal Review



### Not Responsible

### Underwriting the Appraisal for VALUE

Determining whether the subject property presents adequate collateral for the mortgage.

#### Ensuring Market VALUE

Responsible

Determining the appraisal accurately reflects the market value of the property.

## Ensuring Appraiser's Opinion of Value

Determining the appraiser used sound reasoning and provided evidence to support the methodology chosen to develop the opinion of value.

#### Analyzing the Comparable Sales

Analyzing the comparable sales used in the appraisal report including the description, selection, adjustments, and reconciliation of the comparable sales.

Description of the Subject Property			
-	Appraisal Section	Suggested Course of Action	What to Compare
Is the appraisal report completed for the correct property?	Subject	Confirm the address	Purchase Contract Application
Accuracy and Completeness			
Is the property accurately described?	<ul> <li>Improvements</li> </ul>	Review the description and comments	Maps and Photos
Is the neighborhood accurately described?	<ul> <li>Neighborhood</li> </ul>	Review the description and comments	Maps and Photos
Is the correct appraisal form completed?		Review bottom of appraisal and confirm form number	Compare to your findings
Are all pages of the appraisal report provided?		Review the entire appraisal	
Are all required pictures/exhibits present?		Review the Maps and Photos	
	<ul><li>Improvements</li><li>Reconciliation</li></ul>	Is an Appraisal Update/Completion Certificate required?	Verify any outstanding conditions of the appraisal have been satisfied obtaining completion certificate or completion of construction.
	<ul><li>Project Site</li><li>Project Information</li></ul>	Is the PUD/CONDO information complete?	Compare comments
	<ul><li>Neighborhood</li><li>Improvement</li></ul>	Do the map/photos correspond with the narrative?	Compare comments
	Site     Improvement	Review the Report Addendum	Compare the Site and Improvement sections
Property Condition and Quality Ratings (C1-6 and Q1-6)			
Do the quality ratings correspond with the photos and narrative?	<ul><li>Improvement</li><li>Sales Comparison Approach</li></ul>	Review ratings	Compare the photos and comments
Do the condition ratings match the photos and narrative?	<ul><li>Improvement</li><li>Sales Comparison Approach</li></ul>	Review ratings	Compare the photos and comments
C6 and/or Q6 (FNMA requires fixed deficiencies and completion certificate)	Reconciliation	Confirm if Property is subject to repairs	Compare the photos and comments
C5-C6 and or Q6 (FHLMC requires deficiencies fixed and completion certificate)	Reconciliation	Confirm if Property is subject to repairs	Compare the photos and comments

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Eligibility of the Property			
Check the Loan Program/Product		Review the FNMA/FHLMC Guidelines	
Check the Loan LTV Requirements		Review the FNMA/FHLMC Guidelines	
Check the Condo/PUD. Are there any pending litigations or proceedings?	<ul><li> Project Information</li><li> Project Analysis</li></ul>	Review comments	
Is there vacant or undeveloped land?	<ul><li>Neighborhood</li><li>Site</li></ul>	Review comments	
Is this property primarily used for agricultural or farming purposes?	<ul><li>Neighborhood</li><li>Site</li></ul>	Review present land use/highest and best use	
Confirm the property is not for commercial enterprise, etc.	<ul><li>Neighborhood</li><li>Site</li></ul>	Review present land use/highest and best use	

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