

Single Family Appraisal or Marketability Report type required: 1004 2055 Exterior Only

*This appraisal job aid is a TOOL only and does not constitute an approval of the appraisal.

**Use of the appraisal job aid is not a requirement for Essent Mortgage Insurance

	***For Condo	ominiums use 1073 or 1075, Manufactured H	omes use	1004C,	2-4 Family use 1025 and for Cooperatives use 2090 or 2095.
	RAISAL TY	PE			
Ye	s No	Do you have the correct appraisal report form (o	r better) as	requeste	ed by the DU Finding or LP Feedback?
		TION MAP (Addenda)			Actions/Comments/Notes
	k at these f	irst! d the map first. Look for any obvious problems and/or inc	consistancia	c c	
Kevie		oject appear to need repairs?	Yes	No	If Yes – If appraiser did not require repairs to be completed, the
1.					appraiser must comment on the effect on value and marketability and should provide a cost to cure
2.	appearance/	s appear to be similar to the subject in design and condition?	Yes	No	Check location map to insure sales are from subject's neighborhood.
3.	descriptions up/density a	s and map of the subject coincide with the in the neighborhood section with regard to built location (urban, suburban, rural)?	Yes	No	If No – Have Appraiser provide necessary clarifications and/or corrections.
4.		eet view show any negative external influences?	Yes	No	If Yes – Appraiser must comment on any external influences and their effect on the value and marketability of the subject property.
5.	(highways, ra	t located near any external influences ailroad tracks, mountain, golf course, etc.)?	Yes 🗆	No 🗆	If Yes – there should be at least one comp that has the same influence or an explanation that none were found and the appraiser must explain any impact (positive or negative) that these items may have on the value and marketability of the subject property.
6.	Are the com	os located near any external influences?	Yes	No	If Yes – If all comps are located near the same type of external influence and the subject property is NOT, then the appraiser should provide additional comps not located near the same type of external influence or provide a narrative explanation (even if no adjustments were made) in order to validate what effect this influence has on market value.
Revie	BJECT w the Subject se	ction for consistency. Verify that the information contain	ed in this sed	ction matc	Actions/Comments/Notes hes the information stated in the loan file. Verify that all fees, taxes and
7.	Does the pro	en included in the borrower's monthly PITIA. perty address match the loan application and antract (if applicable)?	Yes	No	If No – Appraiser and/or Lender must clarify and make appropriate corrections.
8.		of record consistent with the loan file	Yes	No	If No – Appraiser should clarify and make appropriate corrections. HINT: If refinance of primary residence, the borrower and owner of record should be same and occupancy should be owner, not tenant or vacant. If purchase and the seller listed on the contract is not the owner of record, make sure you do not have an improper flip transaction.
9.	Are the prop	erty rights appraised fee simple?	Yes	No	If No – Check Lender guidelines for leasehold acceptability.
10.	Is the subjec	t property located in a PUD or CONDO Project?	Yes	No	If Yes – Look for HOA fees. If PUD – PUD section may need to be completed. NOTE: With the exception of Site Condos that are located in projects that consist exclusively of detached dwellings, condos must be appraised on Form 1073 or Form 1075 (Form 1075 may be used only when alloed by DU or LP).
11.	Does the spe	ecial assessments field contain an amount?	Yes	No	If Yes – include the monthly amount in the PITIA
12.		ount of monthly taxes listed on the appraisal amount shown in the PITIA payment?	Yes 🗆	No	If No – Correct PITIA. NOTE: If new construction confirm accurate amount.
13.		ect been listed for sale within the 12 months e appraisal date?	Yes	No	If Yes make sure appraiser has provided the appropriate information for each listing. NOTE: If Refinance, property cannot currently be listed. If it is listed (unless investor guidelines differ) it should be removed from the market – Appraiser must verify its removal and an acceptable explanation letter from borrower is required.
	NTRACT	rad to complete this section for all Durchase transactions	Varify that	the inform	Actions/Comments/Notes
114.		red to complete this section for all Purchase transactions aiser review the sales contract?	Yes	No	ation in the section is consistent with the information contained in the sales contract. If No – Appraiser must review the sales contract on all purchase transactions.
15.		ormation in this section of the appraisal agree mation on sales contract?	Yes	No	If No – Appraiser needs to clarify and make corrections.
16.		y indicated seller concessions?	Yes	No	If Yes – Confirm that the financing concessions meet agency guidelines.



	NEIGHBORHOOD Actions/Comments/Notes The information provided in this section will set the basis for the remainder of the report. Review closely for inconsistencies with other sections of the report.				
i ne ir	แบบกาลแบก provided in this section will set the basis for the remainder of t I			ely for inconsistencies with other sections of the report. NOTE: Pay attention to the other characteristics of the property (zoning,	
17.	Is the location rural?	Yes	No	land use, degree of development, etc.) to determine whether property should be considered agricultural (as opposed to residential). Keep in mind agricultural or similar zoning may allow residential use.	
18.	Does the location designation match what the map reflects (urban, suburban, rural)?	Yes	No	If No – Appraiser must provide an acceptable explanation for differences.	
	(and any odd and any natury)	Yes	No	If Yes – Appraiser must provide acceptable comments on degree of	
19.	Is the neighborhood less than 25% built up?			development. NOTE: Degree of development may indicate whether property is truly residential. Be sure that the property is not, in fact, agricultural in nature. In addition, be sure that the appraiser has not used "built up" to describe the subdivision alone.	
20.	Are property values declining?	Yes	No	If Yes – Check investor guidelines. NOTE: Maximum financing on properties in a declining market may be limited. Check investor guidelines.	
21.	Does the demand/supply reflect an over supply?	Yes	No	If Yes – Check investor guidelines. Appraiser must comment on the reason and its effect on the subject's value. NOTE: If appraiser indicated that values are stable, further comments are warranted as this is possibly an indication of a market transitioning to declining.	
22.	Is the marketing time more than six months?	Yes	No	If Yes – Appraiser must comment on the reason and its affect on the subject's value. NOTE: If appraiser indicated that values are stable, further comments are warranted as this is possibly an indication of a market transitioning to declining.	
23.	Is the sales price or appraised value higher than the predominant neighborhood price?	Yes	No	If Yes – Appraiser must comment on whether the subject property is an overimprovement and the effect on marketability.	
24.	Are there any land use changes (i.e. residential to commercial)?	Yes	No	If Yes – Appraiser must indicate the anticipated land use and comment on its affect on marketability of subject property.	
25.	Are the appraiser's comments consistent with the other neighborhood information?	Yes	No	If No – Appraiser to provide further clarification. Example: Property Values are indicated as stable but Demand/Supply is indicated to be an Over Supply.	
OIT					
SITE	= nation in the Site section includes the legal and practical uses of the prop	arty and the	lina antriac	Actions/Comments/Notes	
26.	Does the site area meet the lender's guidelines (i.e. maximum acreage limitations)?	Yes	No	If No – Loan may need to be declined or switched to another program that allows amount of acreage.	
27.	Is the zoning classified as non-conforming or illegal?	Yes	No 🗀	If Yes – Legal Non-Conforming (Grandfathered use): 1-4 family or PUD – Appraiser's analysis must reflect any adverse affect on the value and marketability of the property. Most investors require that properties can be rebuilt in the event of partial or full destruction. Condo or Co-op – Appraiser must indicate that property can be rebuilt in the event of a partial or full destruction. Illegal use: 1 - 2 unit w/illegal additional unit or accessory apartment (i.e. mother-in-law suite) – must conform to the subject neighborhood and market. Appraiser must demonstrate that improvements are typical for market by providing at least 3 comps that have the same illegal use. Check investor guidelines carefully regarding eligibility NOTE: The size and value of the additional unit (apartment, etc.) should be of insignificant value as compared to the total value. 3-4 units w/illegal accessory apartment – IS NOT eligible for sale to the agencies. No Zoning: The property must be residential in nature based on the characteristics of the subject property, zoning, and present land use.	
28.	Is the present use indicated to be the highest and best use as improved?	Yes	No	If No – Agencies will not purchase properties that do not constitute the highest and best use and it must be residential.	
29.	Is the property located on a private road?	Yes	No	If Yes – Recorded road maintenance agreement is typically required. GSE's may allow lender to indemnify them from losses or expenses related to physical condition of the street.	
		Yes	No	If Yes – Carefully review to make sure there is not anything that would	



	ROVEMENTS			Actions/Comments/Notes
i ne ir	nprovements section will describe the structure as well as any unique fea			
31.	Is there a substantial difference between the actual age of the property and the effective age?	Yes	No 🗆	If Yes - Did the Appraiser provide a reasonable explanation for the substantial difference in actual age and effective age. Additionally, is the effective age consistent with the condition rating and any condition description given for the subject property?
32.	Is there an indication of foundation dampness, settlement or infestation?	Yes	No 🗀	If Yes – Appraiser must comment on the effect on marketability and value of the subject. The underwriter may need to condition for evidence that the problem has been corrected or to provide a professional report indicating that the problem does not pose any threat of structural damage to the improvements.
33.	Does the room count and square footage agree with page two of the report and the building sketch?	Yes	No 🔲	If No – Appraiser must correct. NOTE – Pay particular attention to any below grade area to make sure Appraiser is not including this in the gross living area unless a reasonable explanation is provided by the appraiser and the GLA is calculated in a consistent manner for the subject property and comparable sales.
34.	Does the exterior or interior materials/condition description reflect any "fair, poor or inadequate" ratings?	Yes	No	If Yes – Appraiser must address impact on value and marketability and make appropriate adjustments in the sales comparison section.
35.	Are there any negative comments in the improvements section, if appraisal is "not" subject to repairs?	Yes	No	If Yes – Appraiser will need to comment. See UAD job aid if needed. FNMA – C-6 subject to repair, Freddie – C5 or C-6 subject to repair.
	ES COMPARISON APPROACH			Actions/Comments/Notes
In this	section review the comparables in relation to the subject property, pay s _i ents. Review all information in order to determine if the comparables add	pecial attenti	ion to large	adjustments and verify that they are adequately supported in the appraiser's
	Did the appraiser indicate number of comparable properties	Yes	No	If No – Request that the Appraiser complete.
36.	currently listed and sold in the neighborhood?			The request that the reputation complete.
37.	Is the source of data acceptable?	Yes	No 🗀	If No – Appraiser must re-verify the data with a party that is acceptable or use additional sources. NOTE: The appraiser must use a source that provides quality sales data that is confirmed or verified by closed or settled transactions. Data from a source with a financial interest in the sale or financing of subject property must be verified by a disinterested source
38.	Are the comparable sales located within subject neighborhood?	Yes	No	If No – Appraiser should adequately explain why he has chosen comps outside of the neighborhood and why a competing neighborhood is comparable to the subject neighborhood. NOTE: Leaving the neighborhood may be justified when: - Site influence (water, golf course, etc.) Few sales, few listings (undersupply) Unique area (historical, etc.) Rural or non-conforming area.
39.	Are there three comparable sales that have closed within 6 months of the appraisal date?	Yes	No 🗀	If No – Appraiser must adequately explain reasoning for using comps older than 6 months. (As of 4/15/14, FNMA allows 12 months) In Stable Markets Older comps may be used if the appraiser believes it is appropriate and selects comps that are the best indicators of value and the appraiser provides a narrative that supports the need for using older comps. In Declining Markets - Follow investor's Declining Market Policies.
40.	Is property in a new subdivision or a new (or recently converted) condo or PUD project?	Yes	No 🗀	If Yes – Appraiser must provide at least 1 comp from the subject subdivision or project and one comp from outside the subject subdivision or project. NOTE: GSE's will accept two pending sales in lieu of one closed sale in the subject subdivision or project in the event closed sales are not yet available. (2017) Must have three closed sales.
41.	Are the comparables similar to the subject? Compare the locations, designs, gross living areas, room counts, ages, conditions and other amenities of the comparables to the subject.	Yes	No 🗀	The appraiser must explain why the specific comps were chosen. Adjustments to the comparables must be reasonable and should be explained and supported. BE AWARE OF: Use of across the board adjustments (particularly if not explained or supported by information). Square footage adjustments that are not consistent for each comp. NOTE: For properties in Rural Areas and Small Communities large adjustments can often be expected. In these situations verify that the appraiser has used sound judgment and provided reasonable explanations for large adjustments.
42.	Is our subject a Non-Traditional/Atypical home (Log, Earth, Geodesic)?	Yes	No 🗀	If Yes – Check investor guidelines for acceptable property types. Most investors will require that at least 1 of the comps be of the same design. NOTE: For FNMA and FHLMC The property is Acceptable – If the appraiser cannot locate recent comps of the same design and appeal, but is able to determine sound adjustments for the differences to demonstrate the marketability of the property – based on older comps, comps in competing neighborhoods, existence of similar properties in the market area, etc. The property is NOT Acceptable – If the appraiser is unable to find any evidence of market acceptance and the property is so significantly different that value cannot be established.
43.	Has the subject had any prior sales or transfers within the 3 years preceding the effective date of the appraisal?	Yes	No 🗀	If Yes – review investor and MI guidelines. Note any increase in value and verify that it is reasonable and supported. If necessary request that the appraiser provide further information on previous sales and any repairs/renovations including the dollar amount associated with the repairs/renovations.
44.	Have the comps had any prior sales or transfers for the year prior to the date of sale of the comparable sale?	Yes	No	If Yes –. The appraiser should provide an analysis of the prior sale or transfer history.



	ONCILIATION			Actions/Comments/Notes
This s	section provides the final estimate of market Value. Is the appraisal made "subject to completion, repairs or	Yes	No	If Yes – Condition for property completion/repairs/inspections.
45.	inspections"?			ii res – Condition for property completion/repails/inspections.
14	Is the appraisal less than 1 year old and will it be at the time of	Yes	No	If No – A new appraisal will be required.
46.	loan closing?			
		Yes	No	If No – the appraiser must inspect the exterior of the property and
47.	Is the appraisal less than 120 days old and will it be at the time of loan closing?	Ш		provide an Appraisal Update and/or Completion Report (Form 442/1004D) indicating that the property has not
	or loan closing?			declined in value. Check investor and MI guidelines.
40		<u> </u>	<u> </u>	dodiniod in value. Oneok investor and will gardelines.
48.	Explain why Market Value is or Is not supported:			
	T APPROACH			Actions/Comments/Notes
	ost Approach section is only required when the appraiser is relying on this leted, the underwriter is required to review and consider the information.	тетоа то	aetermine	the value of the property. Note that while it may not be required, if the section is
- ост.,р.		Yes	No	If Yes – the underwriter is required to review the section even if the
49.	Has the cost approach section been completed?			completion was not required. NOTE: GSE's agree that appraisal reports
٦/.	That the cost approach section been completed:			that rely primarily on the cost approach to estimate market value are
		Yes	No	unacceptable. If No - Make sure loan is for residential property as opposed to a land
50.	Is the land to value ratio typical for the area?	l les		development or agricultural loan. Be sure to check investor guidelines.
F4	Is the indicated value by Cost Approach in line with the Sales	Yes	No	If No – Appraiser should comment on the appropriateness of using the
51.	Comparison Approach?			Cost Approach and explain why there is a significant difference in value.
DL49				A - (0 - 0
PUD	When the property is located in a PUD and the developer/	Yes	No	Actions/Comments/Notes If No – Condition as prior to close for the Appraiser to complete this
52.	builder is in control of the HOA <u>AND</u> it is an attached unit, has	162	INO	section of the appraisal.
OZ.	the appraiser completed this section?			Social of the appraisan
		•	•	
1004	MC			Actions/Comments/Notes
53.	Has the Market Conditions Addendum been completed?	Yes	No	If No – Request that the appraiser complete.
	Does the information on the 1004MC support the information	Yes	No	If No – Request that the appraiser provide an explanation why the
54.	contained in the One-Unit Housing trends in the neighborhood			information is conflicting.
	section?			3
55.	What are your conclusions regarding the current market			
	conditions?			
APP	RAISER'S SIGNATURE AND CERTIFICATION			Actions/Comments/Notes
APPI	RAISER'S SIGNATURE AND CERTIFICATION	Yes	No	Actions/Comments/Notes If the lender or investor uses an approved list, be sure to verify that the
APPI 56.	Is the appraiser on the lender's approved list or employed by	Yes	No	If the lender or investor uses an approved list, be sure to verify that the Appraiser is approved. If the lender or investor has an exclusionary list,
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56. 57.	Is the appraiser on the lender's approved list or employed by and approved AMC?	Yes		If the lender or investor uses an approved list, be sure to verify that the Appraiser is approved. If the lender or investor has an exclusionary list, verify that the Appraiser is not listed. If No – Condition as a prior to close for the Appraiser to sign and date the appraisal.
56.	Is the appraiser on the lender's approved list or employed by and approved AMC? Is the appraisal signed and dated? Is the appraiser's certification or license number and expiration date entered?	Yes Yes	No	If the lender or investor uses an approved list, be sure to verify that the Appraiser is approved. If the lender or investor has an exclusionary list, verify that the Appraiser is not listed. If No – Condition as a prior to close for the Appraiser to sign and date the appraisal. If No – Condition as a prior to close for the Appraiser to complete certification or license #.
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